JAR'S DECLASSIFIED

K-12 TECH DIRECTOR'S 2025 PLAYBOOK

QUARTLY RUNWAY (2025–2026)

Q1 (JUL-SEPT): LAUNCH & STABILIZE

- **Manage** the initial help desk ticket surge by tracking **KPIs** like **"Device Readiness Rate"** and **Mean Time to Resolution** (MTTR).

- **Conduct** an early-semester **Cyber Posture Check,** as August–September sees the **highest volume** of ransomware incidents.

- **Identify** and **address** immediate infrastructure failures (e.g., broken carts, missing adapters) that are disrupting instruction.

Q2 (OCT-DEC): HARDEN & OPTIMIZE

- **Run** ransomware tabletop **exercises** and phishing **simulations** with staff during a lower-stress period.

- **Swap out** legacy **AC adapter** carts for modern **USB-C solutions** to reclaim valuable IT staff hours spent on rewiring and maintenance.

- **Analyze** help desk data to **identify** recurring problems and **plan** systemic fixes.

Q3 (JAN-MAR): PROCURE & PLAN FOR REFRESH

- **Finalize E-Rate Form 470** submissions (FY2025 deadline is ~Feb 26) and begin collecting bids for next year's projects.

- **Pilot new solutions** (like at-the-desk power banks) in targeted classrooms to gather data for a wider rollout.

- **Lock in quotes** for next year's hardware refresh before the end of the school year to avoid supply chain issues.

Q4 (APR-JUN): EVALUATE & REPORT

- **Present year-end KPIs** (Device Uptime, Ticket MTTR, Cost Savings from new solutions) to the Superintendent and school board.

- **Decide** on device **refresh cycles** based on the year's break/fix data.

- **Finalize the procurement** and **deployment** roadmap for the next school year.

DOWNLOAD THE BUYER'S GUIDE

Explore solutions that reduce risk, save labor, and maximize learning uptime

GET ACCESS TODAY!

YOUR STRATEGIC PLAYS

#1 BOOK A STRATEGY SESSION

With IT teams stretched thin, every hour counts. Learn how switching to AC adapter-free USB-C carts can elminated up to 90% of cart wiring time.

Secure Your Free Strategy Call Today

BOOK NOW FREE!

#2 END DEVICE DOWNTIME

Symptom	Strategic Response
Low battery at the desk	Deploy Active Charge Power Banks
Tangled cable chaos	Ditch AC adapters for USB-C carts
New devices don't fit	Invest in universal charging stations

#3: THE CYBERSECURITY PRE-FLIGHT CHECK

Check on your top 5 controls before devices go live. Verify your status on:

1. **Multi-Factor Authentication**
2. **Patch Cadence**
3. **Least-Priviledge Access**
4. **Immutable Backups**
5. **IR Contacts**

JAR SYSTEMS